



The Sample First Company<sup>®</sup>

## **Compensation Plan**

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## Compensation Plan

Revital U does more than just encourage people to start the day off right with a daily serving of a Smart Product, a great night's rest with Sweet Dreams, the amazing benefits of our Slim Tea or a strong immune system with Defend. We want to help you look and feel better, and also live a fulfilling life.

If you love what our products have done for you and want to help others, this is a great opportunity. Becoming a Brand Influencer is as simple as enrolling to our Virtual Office and support platforms for \$99.99 per year.

As a Brand Influencer, you receive a personalized website, a Sample Platform, a Mobile App, full access to our online business system (Virtual Office), full corporate support, and executive modules for both business and leadership training.

You'll have the opportunity to earn New Personal Customer Bonuses, Fast-Start Bonuses and monthly customer commissions.

## New Customer Fast-Start Bonuses

To earn Fast-Start Customer Bonuses, a Bi needs to achieve a minimum amount of Personal Volume through the development of new customers, within their first 60 days as a new Brand Influencer.



When a Bi personally develops 100 in Personal Volume within their first 60 days, they will receive a one-time \$50 bonus. For this bonus Influencers can use up to 40 in Volume for each personally enrolled Customer. Influencers with an active product purchase are included towards these totals. When a Bi develops 400 in Personal Volume within their first 60 days, an additional one-time \$50 bonus is added - for a total of \$100. Influencers can use up to 100 in Volume for each personally enrolled Customer to qualify for the New Customer 400 Bonuses and above. Influencers with an active product purchase are included towards these totals. If a Bi develops 700 in Personal Volume within their first 60 days, another \$50 bonus is added on top, making the total \$150. If a Bi develops 1,000 in Personal Volume within their first 60 days, a \$50 bonus is added on top of the aforementioned for a total of \$200. Lastly, if a Bi develops 1,500 in Personal Volume within their first 60 days, another \$50 bonus is added for a grand total of \$250. Customers remain active for 30 days from their most recent order date. Please see the monthly promotions of this document to learn how even more bonuses can be earned for the same customer development efforts in addition to our recently released Instant Pay promotions.

## Personal Customer Commission

An Influencer has the opportunity to earn Personal Customer Commission (PCC) through a percentage paid from their customers' orders. Bis will need to achieve and maintain Qualified Brand Influencer (QBi) and above to qualify and be paid all commissions and bonuses. Personal Customer Commissions are paid to qualified Influencers starting with the second month and beyond product orders for all customers. The first month order from each New Customer is paid through our Instant Pay platform. Please see the Instant Pay and Monthly Promotions section for all of the earning possibilities on the first order of New Customers.

	QBi	1 Star QBi	2 Star QBi	3 Star QBi	4 Star QBi
Personal Volume	100	400	700	1,000	1,500
Total Commission Earned	5%	10%	15%	20%	25%

\*Up to 40 and up to 100 volume per customer limits. Please read details below.

Influencers are not required to make a purchase to qualify for commissions, an element of our compensation plan for which we are very proud. If an Influencer does purchase product, that volume will be applied towards qualifications.

Important Note: Influencers working to achieve and maintain QBi can use up to 40 in product volume from either their personal purchase or personally enrolled customers. Influencers working to achieve and maintain 1 Star QBi and above can use up to 100 in product volume from either a personal purchase or their personally enrolled customers. This rule is to prevent Influencer's from qualifying through simply buying more product. We will help you build a great customer base that will reward you through our unique compensation plan. Of course, we always pay you on 100% of the commissionable value for all Volume.

PCC is paid monthly. Understanding your commission is simple. Let's say a QBi has 400 in Personal Volume, This is equal to \$400.00 worth of product. Now, in this situation, an Influencer would qualify as a 1 Star QBi and will be paid a 10 percent commission on the qualifying volume, or \$40.00 This is the Bi's Personal Customer Commission for the month.

It's important to note that for this method, Influencers must meet their target of having X amount of Personal Volume each month. If they don't, they must find new customers to fulfill the need or risk being dropped a tier, and subsequently, earn a lower commission. For more details, please see Payment Schedule (page 11).

## Rank Advancements

### Qualified Brand Influencer Rank

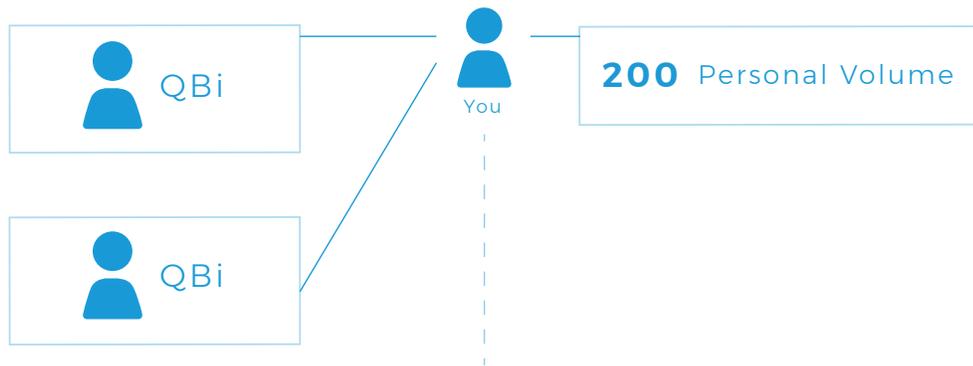
Sharing our products and attracting customers can help a Bi move up the ranks, to become a Qualified Brand Influencer (QBi). This happens when a Bi develops and maintains a minimum of 200 in Personal Volume. Influencers can use up to 40 in Volume for each personally enrolled Customer. Influencers with an active product purchase are included towards these totals.



Please refer to pages 17 and 18 for the promotional rank requirements for August 2021.

### Executive Brand Influencer Rank

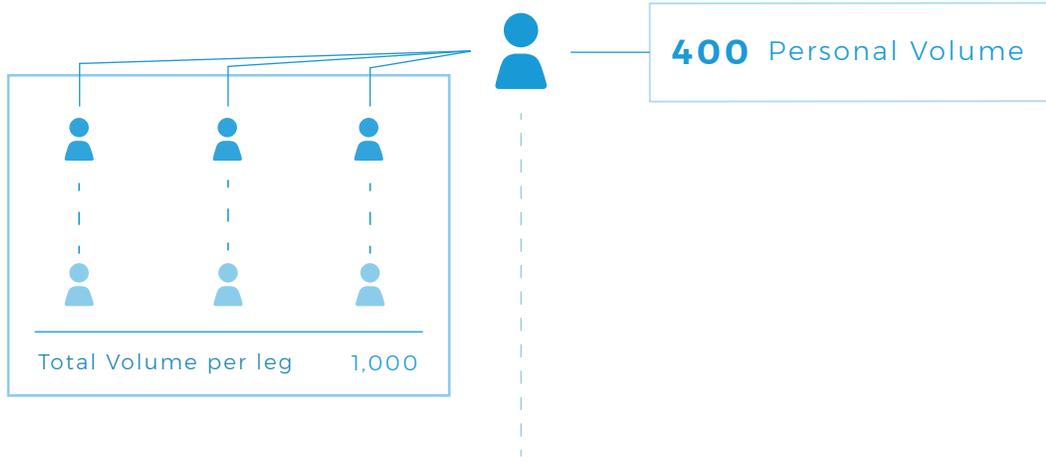
A person can keep building their business by becoming an Executive Brand Influencer (EBi). An Executive has a minimum of two hundred (200) in Personal Volume. An EBi must also Enroll and Sponsor two (2) people, who will become QBis themselves, with a hundred (100) in Personal Volume. Influencers can use up to 40 in Volume for each personally enrolled Customer. Influencers with an active product purchase are included towards these totals.



Please refer to pages 17 and 18 for the promotional rank requirements for August 2021.

### Senior Brand Influencer Rank

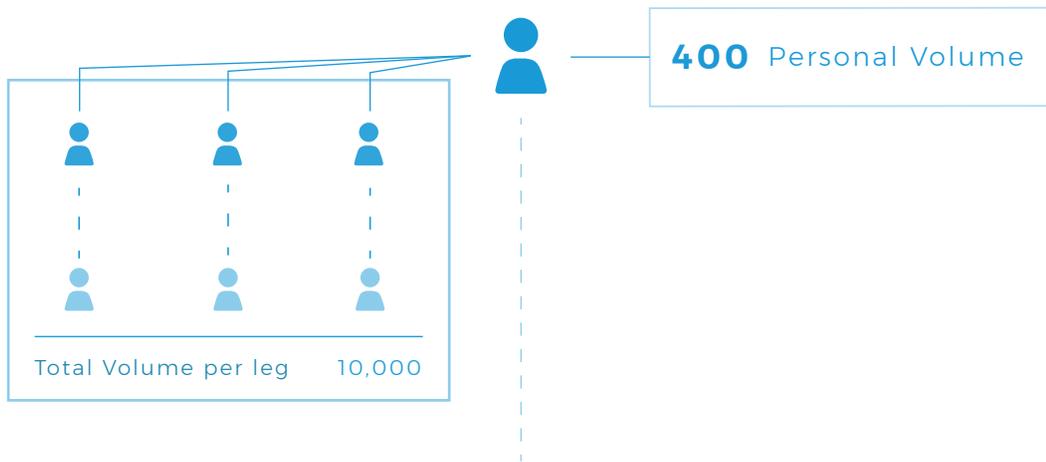
After successfully achieving Executive rank, the next milestone is becoming a Senior Brand Influencer (SBI). An EBi becomes a Senior when they have a four hundred (400) in Personal Volume. The SBI must also have a minimum of three (3) legs with at least a thousand (1,000) in total volume per leg. Influencers can use up to 100 in Volume for each Customer. Influencers with an active product purchase are included towards these totals.



Please refer to pages 17 and 18 for the promotional rank requirements for August 2021.

## Regional Brand Influencer Rank

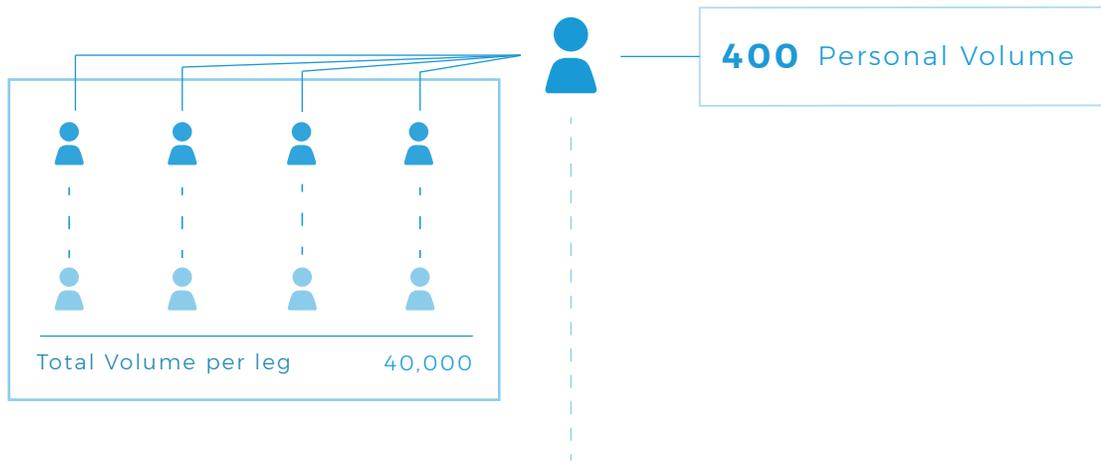
Similar to the last rank, an RBi, must have the aforementioned PCV in addition to having a minimum of three (3) legs. A Regional must also have a minimum of ten thousand (10,000) in total volume per leg. Influencers can use up to 100 in Volume for each Customer. Influencers with an active product purchase are included towards these totals.



Please refer to pages 17 and 18 for the promotional rank requirements for August 2021.

## National Brand Influencer Rank

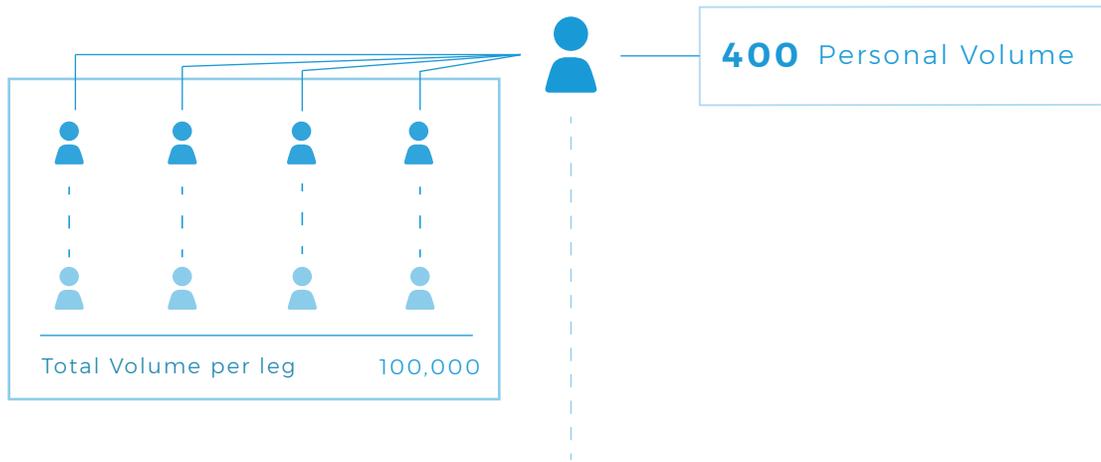
Once the RBi has been conquered, they can strive to become a National Brand Influencer (NBi). An NBi continues following the pattern of having a minimum four hundred (400) in Personal Volume. A NBi also has four (4) legs, with a minimum of 40,000 in total volume per leg. Influencers can use up to 100 in Volume for each Customer. Influencers with an active product purchase are included towards these totals.



Please refer to pages 17 and 18 for the promotional rank requirements for August 2021.

## Global Brand Influencer Rank

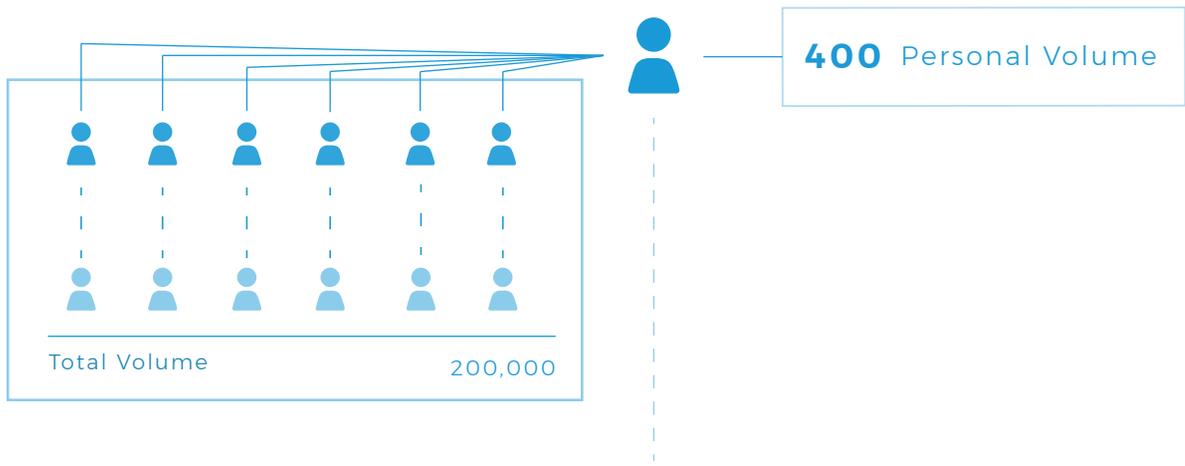
A GBi also has four (4) legs, with a minimum of 400 in Personal Volume. GBIs must also maintain a minimum 100,000 in total volume per leg. Influencers can use up to 100 in Volume for each Customer. Influencers with an active product purchase are included towards these totals.



Please refer to pages 17 and 18 for the promotional rank requirements for August 2021.

## Platinum Brand Influencer Rank

Our highest rank is Platinum Brand Influencer (PBi). GBIs can become Platinums by maintaining a minimum 400 in Personal Volume. A PBi has a minimum of six (6) legs with a minimum 200,000 in total volume per leg. Influencers can use up to 100 in Volume for each Customer. Influencers with an active product purchase are included towards these totals.



Please refer to pages 17 and 18 for the promotional rank requirements for August 2021.

## Team Customer Commission

Teams are led by seven different ranks (six being Executive ranks): Qualified Brand Influencer (QBi), Executive Brand Influencer (EBi), Senior Brand Influencer (SBi), Regional Brand Influencer (RBi), National Brand Influencer (NBi), Global Brand Influencer (GBi) and Platinum Brand Influencer (PBi).

As you build your team, you can become eligible for Team Customer Commission (TCC). This is paid once a month, for the volume period of the previous month. This plan rewards you in two key areas.

The first is by building what we call an Open Line Customer Volume (OCV). On Open Line allows team leaders to earn a certain percentage of the total volume from team members, who have not reached the same rank as them or higher.

The second type of TCC is what we call Leadership Development Generations (LDG). These apply to team members who are the same rank as the team leader or higher.

## Qualified Brand Influencer TCC

Qualified Brand Influencers (QBi) are in a unique position when it comes to Team Customer Commission. A QBi begins with an Open Line of two (2) percent commission and Leadership Development Generation 1, at one (1) percent commission. Any additional LDGs are determined by the Influencer's personally enrolled customer volume, as seen in the table below:

**Example 1:** If a QBi has 700 in personal volume, they will have an Open Line of two (2) percent, along with LDG 1 and 2 at one (1) percent. If a QBi has 1,500 or more in personal volume, they will have an Open Line of two (2) percent, LDG 1 and 2, with the additions of LDG 3 and 4 at one (1) percent each. Influencers can use up to 40 in Volume for each personally enrolled Customer towards QBi and up to 100

for each personally enrolled Customer towards 1 Star and above. Influencers with an active product purchase are included towards these totals.

	QBi	1 Star QBi	2 Star QBi	3 Star QBi	4 Star QBi
Personally Enrolled Customer Volume	200	400	700	1,000	1,500
Open Line	2%	2%	2%	2%	2%
Generation 1		1%	1%	1%	1%
Generation 2			1%	1%	1%
Generation 3				1%	1%
Generation 4					1%

**Example 2 :** Let's say a leg of yours has a Brand Influencer, then another Brand Influencer, then another Brand Influencer, followed by a Qualified Brand Influencer, followed by a Global Brand Influencer and ended by a Regional Brand Influencer.

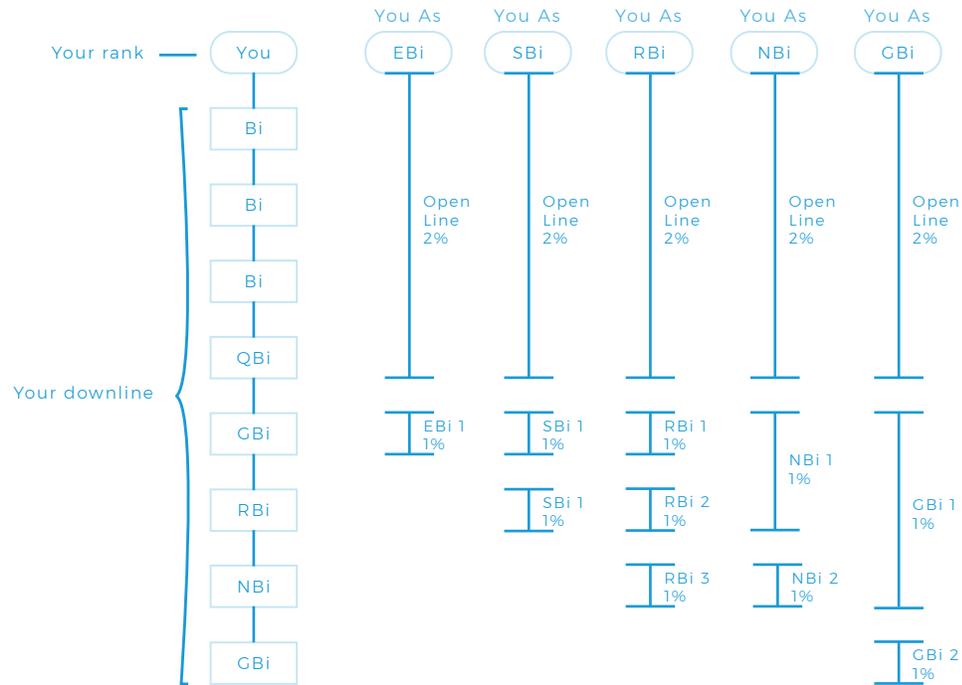
Depending on your rank, your Open Line and LDGs will vary. If you, the leader of this team, are a QBi, then you would have an Open Line of two percent from the first Brand Influencer to the Qualified Brand Influencer

## Executive Brand Influencer through Platinum Brand Influencer TCC

Following in the same pattern, the other six ranks also have an Open Line of two (2) percent. These ranks are: Executive Brand Influencer (EBi), Senior Brand Influencer (SBi), Regional Brand Influencer (RBi), National Brand Influencer (NBi), Global Brand Influencer (GBi) and Platinum Brand Influencer (PBi)

	EBi	SBi	RBi	NBi	GBi	PBi
Open Line	2%	2%	2%	2%	2%	2%
Generation 1	1%	1%	1%	1%	1%	
Generation 2		1%	1%	1%	1%	
Generation 3			1%			

Below is an overview of the ranks:



As Influencers achieve higher ranks, their Team Customer Commission accumulates, as seen in the table below:

	EBi	SBi	RBi	NBi	GBi	PBi
Open Line	2%	4%	6%	8%	10%	12%
LDG 1	1%	2%	3%	4%	5%	
LDG 2		1%	2%	3%	4%	
LDG 3			1%			

LDG : Leadership Development Generation

To reiterate, EBIs, SBIs and RBIs have an Open Line of two (2) percent, with LDGs at one (1) percent.

If a person was a RBi, their TCC would consist of the accumulation of the Executive Open Line, Senior Open Line and Regional Open Line. Since all of the three have an Open Line of two (2) percent, a RBi would have a total of a six (6) percent Open Line and a total of three (3) percent in RBi 1, because each rank has it at one (1) percent. A RBi would also have RBi 2 and RBi 3 at one (1) percent each.

The same pattern happens for each rank, from Senior to Platinum.

## Volume and Commission Calculations

Commissions for both PCC and TCC are calculated against the purchase price of the products. In the event customers purchase product at a discounted promotional rate or other customer incentive, calculations will be based on the discounted purchase price.

U.K. Influencers will be paid on an adjusted commissionable amount due to currency exchange rules. U.K. Influencers with U.K customer product volume will be paid on 85% of all product purchased. In the event that a U.K. Influencer develops Customers and volume purchased in US Dollars, that volume will be calculated at 70% of the purchase price in consideration that the Influencer will be paid in GBP for product purchased in USD.

## Grace Periods

In the event that Brand Influencers no longer meet the qualifications of their current rank, they will be moved into a grace period where they can still earn based on their current rank for the duration of their grace period. However, if the rank's requirements are not met at the end of the grace period, they will rank down to a respective rank. The duration of grace periods are as below:

Rank	QBi	EBi	SBi	RBi	NBi	GBi	PBi
Grace Period Duration	15 days	30 days	60 days	90 days	120 days	180 days	270 days

You can find this information on the “Business Progress” page, in your back office.

## Payment Schedule

### New Customer & Rank Up Bonuses

New Customer Bonuses of up to two hundred and fifty dollars (\$250) can be earned by new Bis who enroll a certain amount of volume within their first sixty (60) days. (see page 3 for details)

One-Time Rank Up Bonuses can be earned by Bis who rank up within certain timeframes.

These one-time bonuses and EBI rank advancement bonuses are paid Instantly once qualifying customer orders are processed. SBI and above Rank advancement bonuses are paid weekly once the qualifying transactions have passed compliance review and confirmation of order submission per the Order Entry Timeline. The Order Entry

Timeline is the deadline for Influencers to submit their orders when qualifying for the SBI and above bonuses that are paid weekly. For these one-time bonuses, all COMPLETE orders must be submitted by each Friday, at 11:59 PM CST.

Instant Pay Commissions are paid on the day they are earned with a successfully qualifying customer order. For additional details on Instant Pay please see the Monthly Promotions section of this document.

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**Weekly Bonuses** are paid weekly (on Fridays) 1 week in arrears. A week is defined as 12:00AM CT Saturday through 11:59PM CT Friday. As an example, weekly commissions will be paid on Friday, 8/20 for the commission period of 8/7 - 3/13.

**Monthly Commissions** are paid once a month on the first Friday after the 15th for business done the previous calendar month. In the event the 15th falls on a Friday, monthly commissions will be paid that day. As a general rule, payments are posted to HyperWallet by 6PM CST each Friday.

## Personal Customer Commission & Team Customer Commission

**Personal Customer Commission** allow Influencers to earn commission through a percentage taken from customer orders. Qualified Brand Influencers to Platinum are eligible. (See page 5 for details.)

**Team Customer Commission** allow team Influencers to earn commission on the customers their team has acquired, through the Open Line and Leadership Development Generations. Qualified Brand Influencers to Platinum are eligible. (See page 7 f or details.)

**Team Customer Commission** are paid out based on an Influencer's rank on the last date of the month. For example, if an Influencer begins the month of August as an Executive and ends the month as a Senior (indicated by your "Paid As Rank" in your "Business Progress" page in your Virtual Office, as of 12:00 AM CST on September 1st, 2021), they are paid as a Senior Brand Influencer for the August volume Team Customer Commission.

Both of the above are paid once a month, for the volume period of the previous month. The volume is counted starting from the 1st of the month until the last calendar date.

The Order Entry Timeline is followed, which is the deadline for Influencers to submit their orders, for payment. For these, all COMPLETE orders must be submitted on the last calendar date of each month by 11:59 PM CST. After submission, Influencers are

paid on the first Friday after the 15th of the following month. Depending on the month, the 15th may fall on a Friday.

For example, an Influencer will start at zero (0) volume for PCC and TCC at the beginning of each month. For August, it will start to accumulate from August 1st to August 31st. All complete orders must be submitted into the system on August 31st by 11:59:59 PM CST. Then payment will be received on September 17, 2021.

Note: A Hyperwallet email is sent out when Influencers earn a monthly commission of at least \$25. This applies to every commission run. If an Influencer does not earn at least \$25, the earnings will rollover to the next pay period. Weekly and Instant Pay Bonuses do not have a \$25 minimum and will be paid as they are earned and qualified.

Note: A Hyperwallet email is sent out when Influencers earn a monthly commission of at least \$25. This applies to every commission run. If an Influencer does not earn at least \$25, the earnings will rollover to the next pay period. Weekly and Instant Pay Bonuses do not have a \$25 minimum and will be paid as they are earned and qualified.



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## **August 2021 Promotions**

## Team Achievement Bonus

As the acronym T.E.A.M. suggests, “Together Everyone Achieves More,” collaboration is key. Influencers can earn one-time bonuses with the help of their team. Team Achievement Bonuses (TAB) are based off of new business each month and happen through the Open Line.

In other words, you can earn bonuses from the total volume of new customers with first time orders, from other Influencers who are lower in rank. On the first date of each month, each influencer starts off at zero (0) and must actively work with their team to accumulate new customers. As your teams’ customers place product orders throughout the month your team volume accumulates. The specific tier you earn from below is based on your rank on the 1<sup>st</sup> of each month. For example, Executives earn from the Executive Tier, Seniors earn from the Senior tier, Regionals earn from the Regional Tier, Nationals earn from the National Tier and Globals earn from the Global tier. TAB bonuses are included in you monthly commissions paid the month following the business period.

### Executive

Open Line Volume	Bonus
1,000	\$100
2,000	\$250
3,000	\$500
4,000	\$750
5,000	\$1,000
7,000	\$1,500
9,000	\$2,000

### Senior

Open Line Volume	Bonus
1,500	\$100
2,500	\$250
4,500	\$500
6,500	\$750
8,500	\$1,000
10,500	\$1,500
12,500	\$2,000
15,000	\$3,000

## Regional

Open Line Volume	Bonus
2,000	\$100
4,000	\$250
6,000	\$750
8,000	\$1,000
10,000	\$1,500
12,500	\$2,000
15,000	\$3,000
17,500	\$4,000
20,000	\$5,000

## National

Open Line Volume	Bonus
5,000	\$500
10,000	\$1,000
20,000	\$2,000
30,000	\$3,000
40,000	\$4,000
50,000	\$5,000
70,000	\$7,000
90,000	\$10,000

## Global

Open Line Volume	Bonus
20,000	\$1,000
40,000	\$2,000
60,000	\$3,000
80,000	\$5,000
100,000	\$10,000
125,000	\$15,000
150,000	\$20,000
175,000	\$25,000

## One-Time Rank Up Bonuses

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At Revital U, we encourage enthusiasm and hard work. Aim high from the very start and you'll go farther than you can imagine. If you're feeling particularly motivated, then you're in luck! These bonuses are currently up for grabs. Influencers have the opportunity to reach each rank by certain timeframes, for one-time bonuses.

### Executive Rank Promotion

If a person becomes an Executive within 90 days of their initial start date, there's a one-time bonus of \$250. If the new Brand Influencer achieve Executive Rank in their first 45 days they will receive a one-time bonus of \$500. This means a Brand Influencer must follow all steps to become a Qualified Brand Influencer and then, an Executive Brand Influencer.

### Senior Rank Promotion

If a person becomes a Senior within their first 90 days, there's a one-time bonus of \$500. If the new Brand Influencer achieve Executive Rank in their first 45 days they will receive a one-time bonus of \$1,000. A Brand Influencer must follow all necessary steps to become a Qualified Brand Influencer, then an Executive Brand Influencer and then a Senior Brand Influencer.

### Regional Rank Promotion

If a person becomes a Regional within their first 90 days, there's a one-time bonus of \$1,000. A Brand Influencer must follow all steps to become a Qualified Brand Influencer, then an Executive, followed by a Senior Brand Influencer and lastly, become a Regional Brand Influencer.

### National Rank Promotion

As Influencers continue sampling and working the business, they can also earn one-time rank bonuses. Influencers who achieve National Brand Influencer status, at any point in their career with Revital U, will earn a one-time bonus of \$5,000.

### Global Rank Promotion

National Brand Influencers who rank up to Global Brand Influencer status, at any time during their sampling career, will be awarded a one-time bonus of \$10,000.

### Platinum Rank Promotion

Lastly, Global Brand Influencers who accomplish the status of Platinum Brand Influencer, will be given a one-time bonus of \$50,000.

## Promotional Rank Advancements

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As the year progresses, we want to help all of our Influencers continue to push to meet their goals. Take advantage of this promotion to grow your team and go up in the ranks!

### Qualified Brand Influencer Rank

A Qualified Brand Influencer has a minimum of 100 in Personal Volume.

### Executive Brand Influencer Rank

An Executive Brand Influencer has a minimum of 100 in Personal Volume, with a minimum of two (2) separate legs, each leg must have one Qualified Brand Influencer.

### Senior Brand Influencer Rank

A Senior Brand Influencer has a minimum of 400 in Personal Volume, with a minimum of three (3) separate legs. The volume per leg must be at least 750.

### Regional Brand Influencer Rank

A Regional Brand Influencer has a minimum of 400 in Personal Volume, with a minimum of three (3) separate legs. The total Leg Volume must be at least 3,000.

### National Brand Influencer Rank

A National Brand Influencer has a minimum of 400 in Personal Volume, with a minimum of four (4) separate legs. The total Leg Volume must be at least 6,000.

### Global Brand Influencer Rank

A Regional Brand Influencer has a minimum of 400 in Personal Volume, with a minimum of four (4) separate legs. The total Leg Volume must be at least 15,000.

### Platinum Brand Influencer Rank

A Platinum Brand Influencer has a minimum of 400 in Personal Volume, with a minimum of six (6) separate legs. The total Leg Volume must be at least 100,000.

We've extended our lower rank qualifications, detailed on the graph on the next page. When an Influencer meets a rank, with the lower qualifications, a grace period is given to meet the regular requirements, found in our normal Compensation Plan.

Promotional Qualifications - August 1st through August 31st

	QBi	EBi	SBi	RBi	NBi	GBi	PBi
Personally Enrolled Customer Volume	100	100	400	400	400	400	400
Personally Enrolled Legs		2 QBis	3 Legs	3 Legs	4 Legs	4 Legs	6 Legs
Leg Volume Total			750	3,000	6,000	15,000	100,000

\*Proposed Subject to change.

## Daily Revenue Share

Every new Brand Influencer in their first 90 days can now take advantage of participating in new business' daily revenue share. Each and every day, we take a portion of revenue from new first time product orders and distribute a portion to the eligible Brand Influencers who have earned shares of this pool.

To earn daily shares, you simply need to be a Brand Influencer within your first 90 days and enroll a new Customer or a new Brand Influencer who purchase a product and you will earn 1 share of that day's portion per each enrollee. The more you do in a single day, the more you earn! There is no limit to the number of shares that can be acquired in a day.

If you are beyond your first 90 days, you can still earn a check match based on your Star Rank. For example, a 10 Star Brand Influencer can earn 40% of the total portions enrollee has earned for that day.

The amount of each share is calculated daily and they are paid out weekly for the shares acquired in the previous week. The week starts at 12:00 AM CST on Saturday and ends on Friday at 11:59 PM CST.

## New Personal Customer Bonus - Instant Pay

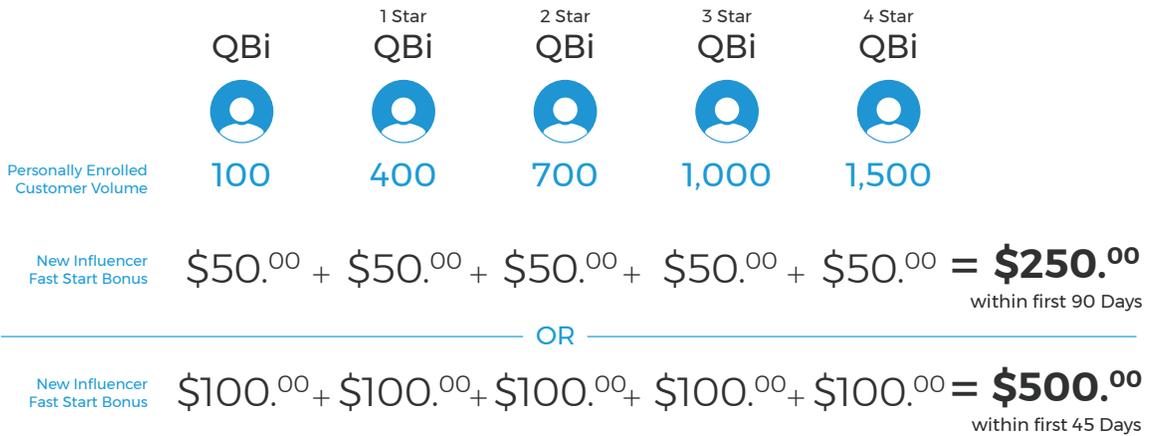
All new and existing Brand Influencers will earn 20% (or a minimum of \$10.00 - whichever is greater) of their new customer's first order on each new customer they acquire. Brand Influencers with 1,500 or more in personal volume will earn 25% of their new customers' first order. As long as the enrolling Influencer is an active Qualified Brand Influencer or above and in good standing, these bonuses will be paid out instantly.

There is no limit on the number of New Personal Customers an Influencer can earn. If a new customer in their first month makes additional orders beyond their first, that

volume will be included in other month one customer promotions. Personal Customer Commissions and Team Customer Commissions are paid on customers with a second month order and beyond.

## Fast Start Bonus

For the month of August, Brand Influencers with application dates of August 1st through August 31st who acquire 1,500 in Personal Volume in their first 90 days will have the opportunity of earning up to \$250 in Fast Start bonuses based on the volume of their new customers they have been able to acquire in that time frame. If 1,500 volume is achieved in their first 45 days, they will receive \$500 in Fast Start Bonuses. For the month of August, Fast Start Bonuses are paid out on Friday Weekly Payouts.



## Fast Start Bonus Enroller Match

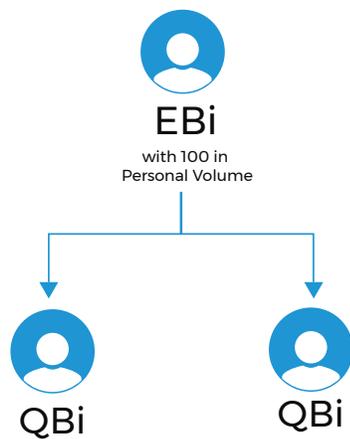
Enrollers of new Brand Influencers with application dates of August 1st through August 31st can earn a one-time bonus, based on the personal volume their new influencer acquired. For the month of August, Fast Start Enroller Match Bonuses are paid out on Friday Weekly Payouts. Below is an overview of the New Customer Fast-Start Bonus Enroller Match:



## Ebi Rank Advancement Promotion

The core of Revital U compensation plan empowers New Brand Influencers to expand and grow towards a solid residual income. Its success formula is designed to assist Bis in reaching the Executive Rank with 100 in Personal Volume Fast-Start bonuses, as well as gaining the confidence in helping other to achieve the Executive Rank.

This month, new Bis with the start dates of August 1st, 2021 through August 31st, 2021 who reach Executive Rank in their first 90 days, will have a chance to earn a \$250 bonus. Additionally, their enroller will also have a chance of earning a \$125 bonus. If they achieve Executive Rank within their first 45 days, they will earn a \$500 bonus and their enroller will receive \$250 in matching bonuses. For the month of August, Ebi Fast Start Bonuses are on Friday Weekly Payouts. Below is an overview of the Ebi Rank Advancement Promotion:



NEW Bi	\$250.00	In 90 DAYS
	\$500.00	In 45 DAYS
ENROLLER	\$125.00	In 90 DAYS
	\$250.00	In 45 DAYS

New Bis with Start Dates of August 1<sup>st</sup> through August 31<sup>st</sup>

## Customer Retention Bonuses

At Revital U we believe acquiring and retaining customers is key for creating sustainable and robust residual income. To help you achieve your goals, \$10 Customer Retention bonuses will be paid to the New Brand Influencer's first 5 uplines who have a Rolling 100 in Personal Volume. These bonuses generate once the new Brand Influencers' Fast Start Bonuses of 100, 400, 700, 1,000. or 1,500 are achieved within their first 60 days. Below is an overview of the Customer Retention bonuses' payouts:

 <b>\$10.00</b>	 <b>\$10.00</b>	 <b>\$10.00</b>	 <b>\$10.00</b>	 <b>\$10.00</b>
 <b>\$10.00</b>	 <b>\$10.00</b>	 <b>\$10.00</b>	 <b>\$10.00</b>	 <b>\$10.00</b>
 <b>\$10.00</b>	 <b>\$10.00</b>	 <b>\$10.00</b>	 <b>\$10.00</b>	 <b>\$10.00</b>
 <b>\$10.00</b>	 <b>\$10.00</b>	 <b>\$10.00</b>	 <b>\$10.00</b>	 <b>\$10.00</b>
 <b>\$10.00</b>	 <b>\$10.00</b>	 <b>\$10.00</b>	 <b>\$10.00</b>	 <b>\$10.00</b>
 <b>\$50.00</b>	 <b>\$50.00</b>	 <b>\$50.00</b>	 <b>\$50.00</b>	 <b>\$50.00</b>
 <b>\$50.00</b>	 <b>\$50.00</b>	 <b>\$50.00</b>	 <b>\$50.00</b>	 <b>\$50.00</b>

## Welcome to Revital U

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We hope you're as excited as we are about joining us on this journey. Welcome to the Revital U family, where everyone works together to reach amazing goals. If at any time you need additional assistance or help in understanding our Compensation Plan, please feel free to contact your Upline or our support team at [support@revitalu.com](mailto:support@revitalu.com).



The Sample First Company®

## Terminology

# Terminology

## Active Ranks

**Leg:** When an Influencer enrolls a person to be an Influencer under them.

**Brand Influencer Rank:** A newly enrolled person who has an active subscription for the Virtual Office.

**Qualified Brand Influencer Rank:** Has at least two hundred (200) active in Personal Volume.

**Executive Brand Influencer Rank:** Has at least a hundred (200) in Personal Volume. An EBi must also enroll and sponsor two (2) people, who will become QBis themselves, each with a two hundred (200) in personally enrolled customer volume.

**Senior Brand Influencer Rank:** Has at least a hundred (400) in Personal Volume. Also, has at least 3 legs, with the total leg volume of 1,000.

**Regional Brand Influencer Rank:** Has at least a hundred (400) in Personal Volume. Also, has at least 3 legs, with the total leg volume of 10,000.

**National Brand Influencer Rank:** Has at least a hundred (400) in Personal Volume. Also, has at least 4 legs, with the total leg volume of 40,000.

**Global Brand Influencer Rank:** Has at least a hundred (400) in Personal Volume. Also, has at least 4 legs, with the total leg volume of 100,000.

**Platinum Brand Influencer Rank:** Has at least a hundred (400) in Personal Volume. Also, has at least 4 legs, with the total leg volume of 200,000.

## Commission

**Personal Customer Commission (PCC):** Influencers earn commission through a percentage taken from customer orders.

**Team Customer Commissions (TCC):** Team leaders earn commission through their Open Line and Leadership Development Generations.

## Related to TCC

**Open Line Customer Volume (OCV) also known as “Open Line”:** Team members earn a certain percentage, from the total volume from team members, who are not the same rank as them or higher.

**Leadership Development Generations:** Team members who are the same rank as the team leader or higher.

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